



SALT MARINE RISKS OPENS MELBOURNE OFFICE

SALT Marine Risks Australia is pleased to announce the opening of its Melbourne office and the appointment of Richard Grant as its Marine Manager, Cargo.

Since entering the Australian marine market in late 2015, SALT with the support of the broking community, has quickly established itself as a leading marine underwriter in Australia. SALT's focus has been, and remains, on assisting brokers to place complex commercial marine risks within the Australian market.

There has been strong support for SALT's product offering from brokers throughout Australia. Recognising this demand, SALT is pleased to announce the appointment of Richard Grant as its Marine Manager, Cargo.

Richard joins SALT from CHUBB, where he spent almost 19 years overseeing the growth of their marine business in Australia. Richard brings to SALT an in-depth knowledge and understanding of both Cargo insurance and the Australian market; including the dynamics of the Melbourne market.

Andrew Black, SALT's Head of Marine for Australia, commented 'I am delighted that Richard will be joining the team at SALT. As an experienced and highly regarded marine underwriter, Richard will be able to significantly expand SALT's involvement and service capability in the Cargo space'.

Richard will commence at the start of April and will be the local representative for SALT in Melbourne, whilst also growing SALT's Cargo book throughout Australia.

Please direct any queries regarding this announcement as follows;

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